

**Fund Returns** 

## **Investment Overview**

The Partnership provides a globally diversified, integrated real estate investment solution. The Manager believes that its ability to invest in both equity and debt– and through both privately or publicly held vehicles, allows the Partnership to best capitalize on market opportunities and pricing inefficiencies.

## **The Manager**

Hazelview is a global alternative investment manager with over \$12.2 billion<sup>1</sup> in assets under management. Hazelview employs a value-oriented investment philosophy and specializes in actively managed, risk-averse real estate investing, across segments and throughout the capital stock.

# Target Allocations



## The Four Quadrants of Real Estate

Adding real estate to a portfolio of equities and fixed income provides diversification that can reduce risk and offers a balance of income and growth. Capital will be allocated across the four quadrants with an increased weighting given to those with the most attractive risk-adjusted return potential.

#### The Partnership strives to:

- 1. Optimize returns by combining the inflation-hedged benefits of real estate equity with the stable and consistent yield of real estate debt.
- 2. Enhance liquidity with public investments, while minimizing volatility with private investments.

The Partnership targets a distribution yield of 5%.

## **Investment Highlights**

The Partnership's investment highlights include:

- access to private real estate with liquidity and income,
- similar targeted total returns as REITs, but with lower volatility,
- higher targeted yield than fixed income, but with similar volatility,
- ability to modify allocations to suit different market availability; and
- leveraging Hazelview's global, integrated real estate platform and extensive experience, supported by a proven track record.



# **Portfolio Composition**

Portfolio Allocation By Quadrant	% NAV <sup>4</sup>
Private Equity	75.2
Public Equity	13.8
Private Debt	9.8
Public Debt	1.3
Public Derivative	0.0

Portfolio Allocation	%
By Country	NAV <sup>4</sup>
Canada	69.7
United States	22.2
Japan	1.5
Ireland	1.5
Germany	1.3
Hong Kong	0.6
Australia	0.6
Spain	0.6
Italy	0.5
United Kingdom	0.4
Singapore	0.4
Belgium	0.3
Norway	0.3
Netherlands	0.1
Sweden	0.1

Portfolio Allocation By Sector	% NAV4
Multifamily	33.0
Low-Rise Office	12.4
Residential	9.0
Diversified	8.3
Life Science and R&D	7.2
Industrial	6.9
Mixed-Use	4.3
Open Air Grocery Anchored Centre	3.9
High-Rise Office	3.3
Healthcare	3.3
Technology REITs	2.4
Hotel	2.1
Specialty / Triple Net Lease	1.3
Single Family Rental / MHC	1.1
Self-Storage	0.9
Homebuilder	0.4
Regional Mall	0.2

# **Investment Team**

As lead portfolio manager, Corrado Russo (Managing Partner & Head of Global Securities), leverages the Manager's global, integrated real estate platform which includes over 90 portfolio managers, research analysts and investment professionals located in Canada, the U.S., Europe and Hong Kong to originate, underwrite and actively manage the portfolio. All private investments are also reviewed and approved by the Manager's Investment Committee.

# **Partnership Details**

Structure	Private Limited Partnership
Target Return and Distribution	5% distribution, paid monthly 8-10% p.a. total return target
Liquidity	Quarterly at NAV (30 days notice)
Management Fee	1.25% at \$5MM 1.0% at \$50MM
Performance Fee	20% of total return in excess of 8% hurdle rate/subject to high- watermark

\*\*Limited Partners will have the right to redeem Units of the Partnership on the last business day of each calendar quarter. Payment of redemption proceeds will be made within 60 days following the applicable quarterly redemption date.

1. As of December 31, 2023.

2. Net of accrued management and performance fees and all fund expenses. Returns greater than 1 year are annualized. Based on Class J returns of the Partnership. 3.Inception date October 1, 2015.

 A.% of NAV" is calculated based on the Partnership's portfolio value excluding cash and cash equivalents.
THIS DOCUMENT IS FOR QUALIFIED INVESTORS ONLY. Four Quadrant Global Real Estate Partners is offered for sale pursuant to a prospectus exemption. Only those persons who are qualified under an exemption may purchase securities of the issuer. This document is provided for informational purposes only, does not constitute an offer to sell, or a solicitation to buy, securities of the Partnership and the Trust and must be considered in conjunction with the offering memorandum. A person that qualifies under a prospectus exemption may obtain a copy of the offering memorandum form Hazelview Securities Inc. on request. Neither this document, nor the offering memorandum, should be distributed, reproduced or communicated to a third party without the express written consent of Hazelview Securities Inc. The past performance of the Partnership and the Trust is not indicative of its future performance, and there is no guarantee that targeted returns will be achieved. All amounts in Canadian dollars unless otherwise specified.