



At Hazelview, we focus on the composition of real estate rather than the composition of the benchmark. We take a bricks-and-mortar approach to investing to determine a company's future value based on internal and external drivers.

## Our Strategy

Hazelview Alternative Real Estate Fund (the "Fund") is a liquid alternative designed to meet the demand for liquid real estate while prioritizing reduced volatility, drawdowns and capital preservation:

- utilizes the **Liquid Alternative** framework;
- leverages various financial tools including **derivatives** and fixed-income securities
- capitalize on pricing inefficiencies across **long and short** positions
- incorporates **dynamic beta management** to retain upside capture in bull markets while limiting downside in bear markets

## The "Quantamental" Approach

Our methodology merges fundamental research with quantitative analysis powered by **machine learning**. Company fundamentals, market trends, and economic indicators are analyzed while leveraging advanced algorithms to uncover hidden insights and optimize portfolio construction.

1. **Long Only ("LO")**: Bread-and-butter process that generates superior return on top of market beta
2. **Uncorrelated Alpha ("UA")**: Overlay of diverse trading strategies that can produce alpha in both up and down markets
3. **Dynamic Beta Model**: Shifts capital allocation between "LO" and "UA" based on best risk-adjusted upside

## Track Record

	Fund	Benchmark <sup>1</sup>
Since Inception Annualized Return <sup>2</sup>	10.5%	7.7%
Sortino Ratio	1.3	1.00
Upside Capture	94.3%	N/A
Downside Capture	75.7%	N/A

## Risk Rating

Hazelview has rated the volatility of this Fund as **low to medium**.

This rating is based on how much the Fund's and its reference index returns have changed from year to year. It does not tell you how volatile the Fund will be in the future. The rating can change over time. A fund with a low-risk rating can still lose money.



For more information about the risk rating and specific risks that can affect the Fund's returns, please refer to the Declaration of Trust.

## Fund Details

Inception Date	January 18, 2023
Minimum Investment	\$500 initially, \$100 subsequent
Management Fee	Class F-1: 0.9% Class F: 1.0%
Performance Fee	Class F-1: 15% above 2% Class F: 20%
Registered Tax Plans	RRSP, RRIF, DPSP, RDSP, RESP, TFSA eligible

Top 10 Investments	Asset Class	% of NAV
Invitation Homes	Common Equity	7.9
First Industrial Realty Trust	Common Equity	7.5
Public Storage	Common Equity	6.3
Prologis	Common Equity	6.3
Sienna Senior Living	Common Equity	5.8
Regency Centers Corp	Common Equity	5.5
Vonovia	Common Equity	5.1
Sonida Senior Living	Common Equity	5.1
KSLK Trust Corp (2nd Loan)	Bond	4.6
Camden Property Trust	Common Equity	4.4

(\*) represents a short position



## The Manager

Hazelview Investments, together with the Hazelview group of companies, is a global alternative investment manager with over \$11.5 billion<sup>3</sup> in assets under management. Hazelview is supported by over 90 investment management professionals located in key markets around the world. Hazelview employs a value-oriented investment philosophy and specializes in providing conservatively managed, risk-averse, alternative asset class investment opportunities.

Portfolio Allocation	Long	Short	Net
Common Equity	150.3%	-67.3%	83.0%
Fixed-Income	11.9%	0.0%	11.9%
Derivatives	0.0%	0.0%	0.0%
Cash & Other	5.1%	0.0%	5.1%
<b>Total</b>	<b>167.3%</b>	<b>-67.3%</b>	<b>100.0%</b>

## The Investment Team

Hazelview's Securities team is led by Managing Partner and Head of Global Securities, Corrado Russo. The team comprises of 16 portfolio management professionals and analysts located in Canada, the United States, Europe, and Hong Kong.



**Corrado Russo**

CFA, MBA  
Managing Partner &  
Head of Global Securities  
14 years with Hazelview



**Samuel Sahn**

MBA  
Managing Partner,  
Portfolio Manager  
13 years with Hazelview



**Claudia Reich Floyd**

MBA  
Managing Partner,  
Portfolio Manager  
13 years with Hazelview



**Phil Du**

Partner,  
Associate Portfolio Manager  
12 years with Hazelview

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<sup>3</sup>As of December 31, 2024. (CAD).

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Positive returns are not guaranteed, fund values change frequently and past performance may not be repeated.

Certain statements in this presentation about Fund and its business operations and strategy, and financial performance and condition may constitute forward-looking information, future oriented financial information, or financial outlooks (collectively, "Forward Looking Information"). The Forward Looking Information is stated as of the date of this presentation and is based on estimates and assumptions made by the management of the Fund in light of its experience and perception of historical trends, current conditions and expected future developments, as well as other factors that management of the Fund believes are appropriate and reasonable in the circumstances. There can be no assurance that such Forward Looking Information will prove to be accurate, as actual results, yields, levels of activity, performance or achievements or future events or developments could differ materially from those expressed or implied by the Forward Looking Information.

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